Prepared for:

Property Address:

THE FOLLOWING ARE TYPICAL EXPENSES WHICH A SELLER IS OBLIGATED TO PAY OR IS REQUIRED BY OPERATION OF LAW, AND ALSO INCLUDES ITEMS WHICH MAY BE NEGOTIATED BY CONTRACT AND PRE-MARKETING EXPENSES. SELLER ACKNOWLEDGES AND UNDERSTANDS THAT EACH ESTIMATE HEREON IS AN APPROXIMATION ONLY. SELLER SHOULD VERIFY THE ACCURACY OF THE CALCULATIONS.

| SALES PRICE                           | \$ | \$ | \$ |
|---------------------------------------|----|----|----|
| MORTGAGES/LIENS                       | Ŷ  | *  | Ÿ  |
| 1st Mortgage Payoff (estimated)       |    |    |    |
| 2nd Mortgage Payoff (estimated)       |    |    |    |
| Home Equity Loan                      |    |    |    |
| HOA Assessment(s)                     |    |    |    |
| Pre-Payment Penalty on Loans          |    |    |    |
| Loans on Equipment for Home           |    |    |    |
| Other Lien:                           |    |    |    |
| Other Lien:                           |    |    |    |
| CLOSING COSTS                         |    |    |    |
| Attorney Fee/Document Preparation     |    |    |    |
| Brokerage Fee: % or \$                |    |    |    |
| Closing Expenses Paid for Buyer       |    |    |    |
| Express Fees                          |    |    |    |
| Home Warranty                         |    |    |    |
| Miscellaneous (fax, copies, etc.)     |    |    |    |
| Pro-Rated HOA Dues                    |    |    |    |
| Pro-Rated Taxes                       |    |    |    |
| Recording Fees (estimate)             |    |    |    |
| Repairs from Home Inspection          |    |    |    |
| Revenue Stamps (\$2.00 per \$1,000)   |    |    |    |
| Survey                                |    |    |    |
| VA Required Fees                      |    |    |    |
| Other:                                |    |    |    |
| Other:                                |    |    |    |
| Other:                                |    |    |    |
| <b>Pre-Marketing Inspections</b>      |    |    |    |
| Appraisal                             |    |    |    |
| Home Inspection                       |    |    |    |
| Pest Inspection                       |    |    |    |
| Radon Inspection                      |    |    |    |
| Well & Septic Inspection Fee          |    |    |    |
| Other:                                |    |    |    |
| Other:                                |    |    |    |
| TOTAL ESTIMATED SELLER COSTS          | \$ | \$ | \$ |
| ESTIMATED NET PROCEEDS TO/FROM SELLER | \$ | \$ | \$ |

THE NORTH CAROLINA ASSOCIATION OF REALTORS®, INC. MAKES NO REPRESENTATION AS TO THE LEGAL VALIDITY OR ADEQUACY OF ANY PROVISION OF THIS FORM IN ANY SPECIFIC TRANSACTION.

Seller

Date

Date

Agent

Date



REALTOR

North Carolina Association of REALTORS®, Inc.

Southern Homes of the Carolina,PO Box 1581 Cornelius,NC 28031 Phone: (704)236-0478 Fax: (801)708-0898 Kevin Martin

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Revised 1/2011



Page 1 of 1



